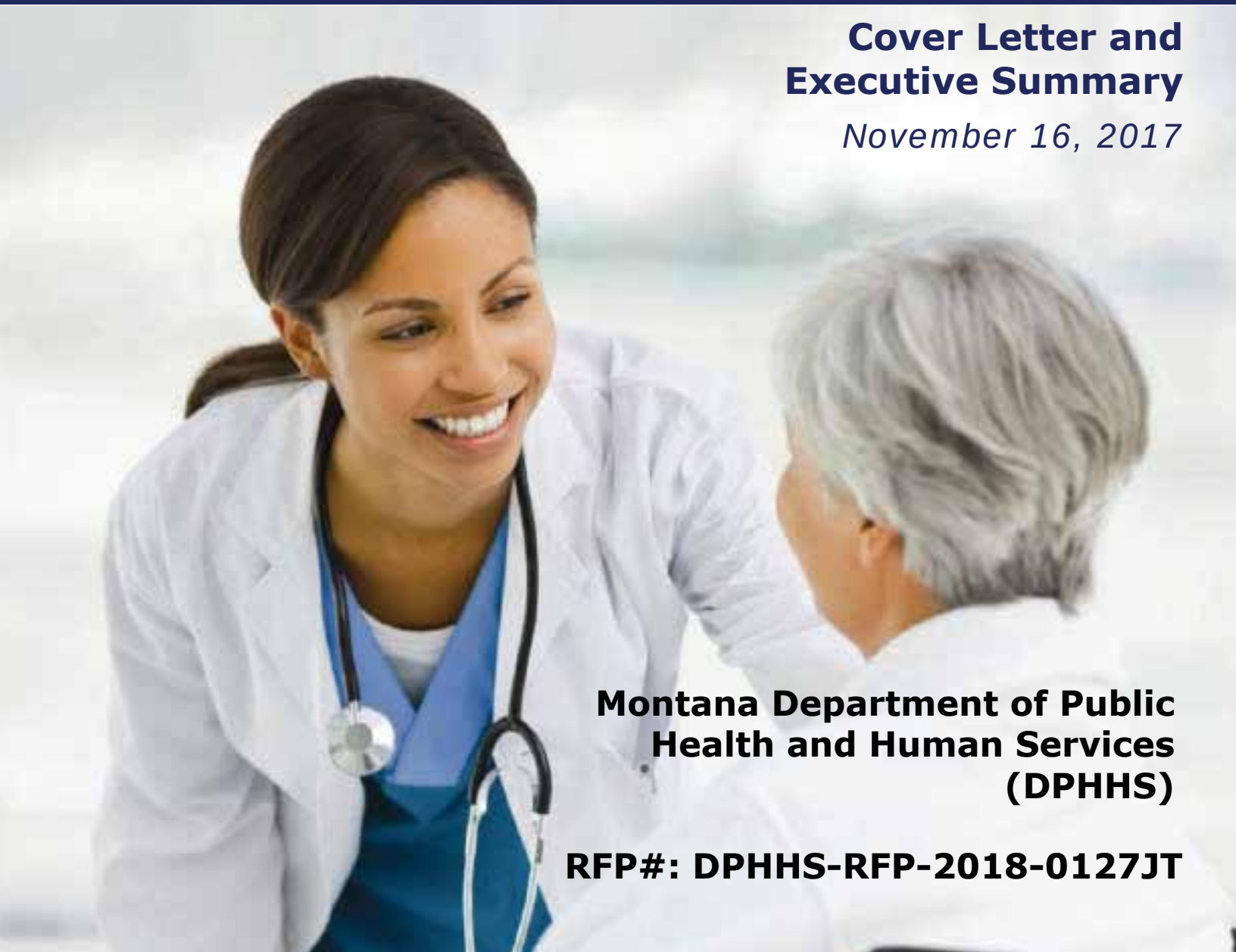


Provider Services Module for DPHHS MPATH

Cover Letter and Executive Summary

November 16, 2017



**Montana Department of Public
Health and Human Services
(DPHHS)**

RFP#: DPHHS-RFP-2018-0127JT

Submitted to:

**Montana Department of Public Health
and Human Services (DPHHS)**
111 North Sanders P.O. Box 4210
Helena, MT 59620-4210
Procurement Officer: John Thomas
***Submitted via Montana Acquisition
& Contracting System (eMACS)***

Submitted by:

HHS Technology Group
6600 N. Andrews Ave, Suite 570
Fort Lauderdale, FL 33309
*Sarah Saunders, Business
Development Operations Manager*
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Email: sarah.saunders@hhstechgroup.com



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1 Cover Letter



6600 N. Avenue, Suite 570
Fort Lauderdale, FL 33309
P: (954) 400-4180

November 15, 2017

John Thomas
Montana Department of Public Health & Human Services
111 N Sanders St #6
Helena, MT 59601

RE: Request for Proposal DPHHS-RFP-2018-0127JT to provide a Provider Services Module for Department of Public Health and Human Services (DPHHS) Montana's Program for Automating and Transforming Healthcare (MPATH)

Dear Mr. Thomas,

HHS Technology Group, LLC is pleased to submit this proposal to the Montana Department of Public Health and Human Services (DPHHS) in regards to Request for Proposal DPHHS-RFP-2018-0127JT to provide a Provider Services Module for Department of Public Health and Human Services (DPHHS) Montana's Program for Automating and Transforming Healthcare (MPATH) initially dated August 24, 2017.

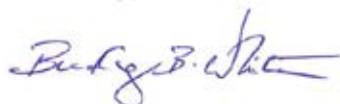
HHS Technology Group is eligible to respond to this solicitation for the following reasons:

- HHS Technology Group meets all of the administrative requirements
- HHS Technology Group is providing a solution that includes all of the technical requirements required by DPHHS and as submitted in this proposal
- HHS Technology Group has the available staff with the appropriate skills and proven experience to perform and achieve all deliverables as described in this solicitation
- HHS Technology Group agrees to comply with all of the requirements, the term of the binding offer, and the terms and conditions for this solicitation

If you have any questions or need to contact us about this proposal, please contact:

Contact Name: Sarah Saunders
Contact Title: Business Development Manager
Contact Email: proposals@hhstechgroup.com
Contact Phone: 202-423-6154

Sincerely,



Bradley B. White
President & CEO

Figure 1-1: HHS Technology Cover Letter

2 Executive Summary

HHS Technology Group (HHS Tech) congratulates the Montana Department of Public Health and Human Services (DPHHS) in its approach to modernize and replace aging legacy components of the Montana Healthcare Programs enterprise through the Montana Program for Automating and Transforming Healthcare (MPATH) initiative.

MPATH has taken an active step forward over the last several years in forming concrete plans to transform your current state of nearly 50 legacy systems into a condensed set of individual modules. These new modules will provide the highest level of functionality, incorporating the latest technology advancements available while ensuring interoperability with other modules selected through additional procurements.



Figure 2-1: DPHSS' Overarching Department Goals

HHS Tech is aligned with DPHHS' definition of a module as a "group of business processes that can be implemented through software, data and interoperable interfaces that are enabled through design principles in which functions of a complex system are partitioned into discrete, scalable, reusable components." The MPATH approach ensures that DPHHS is able to implement Commercial-of-Shelf (COTS) components with minimal configuration and fully interoperable with existing components or other modules.

HHS Tech is a software and solutions company specializing in supporting the technology needs of government agencies. Our team's expertise and technology guidance with CMS and other stakeholders has held a significant impact in the move towards modularity.

HHS Tech is very interested in partnering with DPHHS and offering Discover Your Provider (DyP) to address your DPHHS' Provider Services module requirements.

Through our partnership, we believe we can help DPHHS successfully achieve its goal of securing critical new innovative technology that is cost effective. We also believe DyP will help enable DPHHS' vision for the new

Montana Healthcare Programs enterprise to be a means to improve access to healthcare and treatment outcomes for Montanans.

2.1 We Understand What You Want – A Modern, Web Based, Self-Service Provider Management Solution

As part of this solicitation, DPHHS needs to procure a Provider Services module. DPHHS requires a modern, web based, self-service solution that allows healthcare providers, such as physicians, hospitals, nursing homes, pharmacies, home health agencies, personal care workers and durable medical equipment providers, to enroll with Montana Healthcare Programs to provide healthcare services to thousands of Montanans covered by Montana Healthcare Programs.

In addition, the solution must allow providers to view and maintain their information on file (e.g., address, licensure and group affiliations) and revalidate their enrollment details online.

2.2 We Have the Right Solution – Discover Your Provider “DyP”

The DyP solution is an all-inclusive, modular Provider Services solution to support the enrollment and maintenance of all provider types (from hospitals to home health agencies and more) as well as the needs of internal users. DyP is built to be both modular and adaptable to meet state-specific needs and to conform to the guidance released by the Centers for Medicare and Medicaid Services (CMS), Medicaid Information Technology Architecture (MITA) Seven Standards and Conditions. Since CMS' initial requirements were released in April 2011, continual guidance has been provided to ensure proper alignment of technology to modularity standards.



Figure 2-2: DyP Key Features

HHS Tech designed DyP to specifically align with guidance from CMS along with additional stakeholder input across multiple states. DyP is one of the first modular solutions built specifically to address the new standards for modularity.

DyP is a Software as a Service (SaaS), Commercial-off-the-shelf (COTS) solution built to:

- Provide holistic provider support with wide-ranging functionality through the Provider Portal to include:
 - o Provider Enrollment
 - o Provider Self Service
 - o Support for Additional Functionality¹

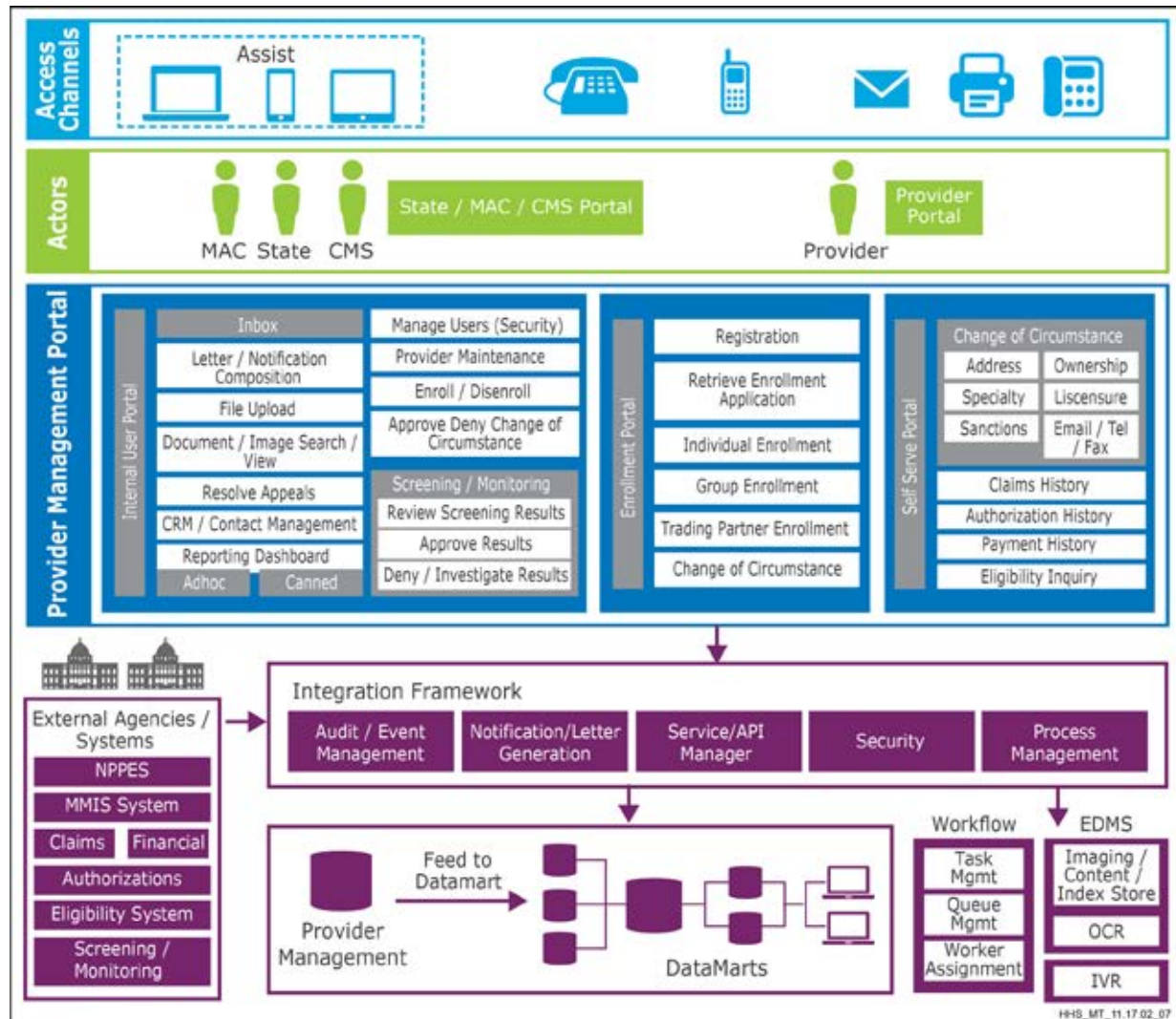


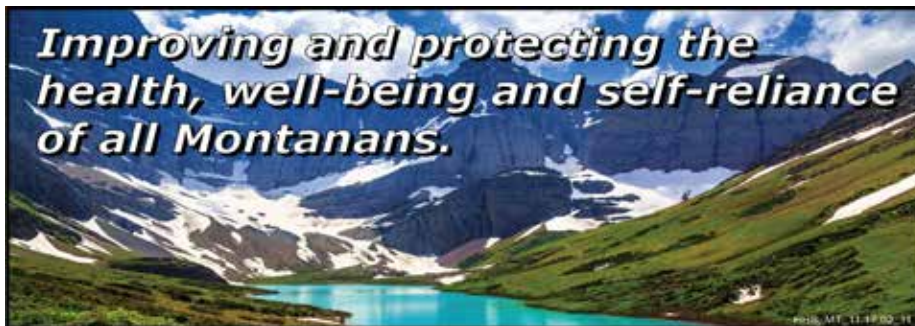
Figure 2-3: DyP Solution Decomposition

- Support backend, administrative users through the Internal User Portal which enables state administrative staff and other support users to:

¹ HHS Tech proposes supporting DPHHS and other states in the *Additional Provider Services Options A and B* that are a part of this procurement.

- o Review, verify, and approve provider submitted information
- o Manage the entire application and approval process
- o Perform a range of support functions to create efficiencies across traditional workflows
- Incorporate best practices for modularity
- Align with industry-wide design principles for adaptability, ease of use, and interoperability
- Provide a modern, web-based user experience
- Support self-service functions 24/7/365
- Ensure adherence to industry regulations, including guidance from CMS, the Health Insurance Portability and Accountability Act (HIPAA), the Health Information Technology for Economic and Clinical Health (HITECH) Act, and the Americans with Disabilities Act (ADA) 508 Accessibility Standards

HHS Tech understands a condition for enhanced funding of COTS software is that customization of the product is minimal. As a holistic, COTS, web-based provider services solution, DyP is built to meet the current Standards and Conditions criteria outlined in the most current version of MECT with minimum customization therefore enabling DPHHS to maximize their request for the 90 percent FFP rate for a COTS product.



2.3 We Are the Right Partner - Relevant Skills, Experience and Client Commitment

HHS Tech was formed in June 2017 for the purpose of assisting citizens achieve their full social and economic potential through the use of IT systems and services. The software solutions used by HHS Technology and other assets, including key personnel, were purchased from EngagePoint, Inc., a leader since 2007, in the design and delivery of modular IT systems for the Health and Human Services environment.



The management team of HHS Tech, in addition to the Company's owners, all have extensive experience in navigating the financial demands of a project with this scope of services and duration.

HHS Tech is committed to ensuring the success of DPHHS. Working together, we will help DPHHS continue its automation and transformation efforts in healthcare in order to improve the well-being and self-reliance of all Montanans.